

## PAULINE CLARKE

Pauline is an seasoned Sales & Marketing Director with over 20 years combined experience in the Pharmaceutical, Life Sciences and Bioscience industry in Australia. As part of several leadership teams Pauline recommended the Insights Discovery program to start at the top and then drill down through the whole organisation across the entire business model, not just sales and marketing, but Logistics, Finance, Supply chain, HR , and RD. Firmly believing and ensuring that all departments had the same opportunity to develop their people. Pauline experienced firsthand the tremendous power of the Insights Discovery model in creating a common language of communication and understanding. A language that allowed people to communicate more effectively with customers and colleagues, to recognise and value the contributions that each individual made. A language that made personal development, empowerment and team-centered leadership a way of life. Pauline has now embarked on a new chapter of her career where she passionately shares her vast experience in Sales and Marketing with the magic of Insights Discovery to transform other organisations.



Linked IN Link

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